



News Release

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CINRAM GROUP INC, A NAJAFI COMPANIES OWNED AFFILIATE, ACQUIRES JVC's VIDEO GAME SOFTWARE DIVISION

Acquisition Enhances Cinram's Multi-Media Portfolio

PHOENIX, **Ariz.** and **TORONTO** (May 14, 2014) – Cinram, a Najafi Companies affiliate, has acquired JVC America Inc. (JAI), the games software division of JVC Americas Corp., a fully consolidated U.S. sales subsidiary of JVC KENWOOD Corporation. Terms were not disclosed. The deal is expected to close within 30 days.

With manufacturing and distribution operations in Tuscaloosa, Ala. and Kennesaw, Ga., JAI specializes in the manufacturing and fulfillment of gaming software for major gaming publishers. JAI also provides turnkey fulfillment services such as packaging, shipping and inventory management to satisfy the supply chain needs of software content providers.

JAI is an award-winning supplier of optical media, supply chain management and logistics services whose core vertical markets include leading publishers of interactive entertainment products, OEMs, software publishers, marketing continuity and subscription-based clubs and online retailers.

Toronto-based Cinram is a leading service provider to the entertainment industry and one of the largest global manufacturers and distributors of pre-recorded media products for the world's leading motion picture studios, record labels and game publishers. Cinram also provides turnkey packaging and distribution services to a growing number of non-media clients.

This transaction provides Cinram with the scale necessary to adapt to the changing landscape of the physical media industry, while strengthening its supply chain and expanding its product offerings to new and existing game publishing clients.

"Video games are one of the pillars of our global media business," said Steve Brown CEO of Cinram. "This acquisition supports our games group significantly and allows us to further develop our offerings to our media clients."

"JVC America furthers Cinram's leading position in the multi-media industry," said Najafi Companies CEO Jahm Najafi. "This acquisition allows Cinram to continue to lead the industry and strengthen its supply chains while expanding capabilities."

Financial advisors for JVC Kenwood Corporation were SMBC Nikko.

About Cinram Group Inc.

Cinram Group Inc. (CGI), a wholly-owned affiliate of Najafi Companies (Najafi), is one of the world's largest providers of media development and delivery services. Located in North America and Europe, the company has worked with some of the biggest names in home entertainment





and retail. With a full range of supply chain services, which include pre-recorded media product manufacturing, packaging, distribution and business solutions, Cinram quarantees products flow smoothly and profitably to consumers around the world.

About Najafi Companies

Najafi Companies is an international private investment firm based in Phoenix, Arizona, with offices in New York, Paris, Toronto and holdings in sectors including consumer, media, technology, industrial, energy and real estate across seven countries. The firm makes highly-selective investments in companies with strong management teams across a variety of industries, often in areas undergoing rapid technological transformation. The firm takes a long-term view on its investments and focuses its efforts to create value through growth and superior performance. Najafi Companies funds its investments with internally generated capital, not through a fund. Free from the restrictions of a fund, the firm is able to move quickly and decisively when investing, and with no requirements to return capital to outside partners, Najafi Companies is able to make investments that create maximum value for the long-term.

For more information please contact:

Jay EnnisGreg Sexton/Anne RobertsonCinram Group Inc.The Lavidge Company

 1 416 562 1457
 1 480 998 2600

 jayennis@cinram.com
 gsexton@lavidge.com

 gsexton@lavidge.com
 gsexton@lavidge.com

arobertson@lavidge.com